

# Revenue and Budgeted/Actual Expenses Statement

Attachment G

Enter Data into these cells.	Totals	LWDA		St. Lawrence		Other Funding
		Adult	Dislocated Worker	Youth	Admin	
<b>PY'17</b>	Totals	Adult	Dislocated Worker	Youth	Admin	Other Funding
<b>Revenue</b>						
WIOA / Other PY'16 Carryover at 6/30/17	\$ 221,982	\$ 99,068	\$ 77,760	\$ 41,073	\$ 4,081	\$ -
WIOA PY '17 NOA and Other funding	\$ 1,368,478	\$ 281,295	\$ 261,193	\$ 341,824	\$ 92,812	\$ 391,354
<b>Total Revenue PY '17</b>	<b>\$ 1,590,460</b>	<b>\$ 380,363</b>	<b>\$ 338,953</b>	<b>\$ 382,897</b>	<b>\$ 96,893</b>	<b>\$ 391,354</b>
<b>Budgeted Expenses</b>	<b>PY'17</b>	<b>WIOA</b>				<b>Other Funding</b>
	Totals	Adult	Dislocated Worker	Youth	Admin	Other Funding
<b>Payroll/Staff Salaries</b>						
WDB (Program and Admin)	\$ 87,945	\$ 26,528	\$ 15,059	\$ 26,756	\$ 14,602	\$ 5,000
System Operator (Program)	\$ 7,501	\$ 2,239	\$ 1,271	\$ 2,258	\$ 1,233	\$ 500
Other Program Staff/Service Providers	\$ 269,909	\$ 86,093	\$ 50,098	\$ 80,491	\$ -	\$ 53,227
Other Admin Staff	\$ 61,250	\$ -	\$ -	\$ -	\$ 38,603	\$ 22,647
FICA-Medicare Expenses	\$ 21,817	\$ 6,004	\$ 3,412	\$ 5,888	\$ 2,937	\$ 3,576
<b>Fringe Benefits:</b>						
Health and Dental Insurance	\$ 78,276	\$ 21,070	\$ 12,856	\$ 18,179	\$ 14,522	\$ 11,649
Disability and other Insurances	\$ 14,984	\$ 4,122	\$ 2,343	\$ 4,043	\$ 2,020	\$ 2,456
Retirement Costs	\$ 44,640	\$ 11,944	\$ 6,559	\$ 12,094	\$ 6,880	\$ 7,163
Other related Fringe Benefits	\$ 1,964	\$ 526	\$ 298	\$ 530	\$ 290	\$ 320
<b>Travel and Other Related Staff Costs</b>	\$ 2,673	\$ 800	\$ 454	\$ 806	\$ 288	\$ 325
Contracted System Operator-other expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Contracted Service Providers/ Sub grantee:</b>						
Training Expenses	\$ 480,863	\$ 178,208	\$ 166,675	\$ 135,980	\$ -	\$ -
Supportive Service Expenses	\$ 14,649	\$ 1,000	\$ 2,639	\$ 7,500	\$ -	\$ 3,510
Work Experience Expenses	\$ 236,499	\$ -	\$ -	\$ 28,137	\$ -	\$ 208,362
Other Participant Expenses	\$ 20,250	\$ -	\$ 5,752	\$ 1,336	\$ 578	\$ 12,584
<b>Operational Expenses:</b>						
Rent	\$ 35,400	\$ 8,827	\$ 5,011	\$ 8,903	\$ 4,859	\$ 7,800
Utilities/Telephone/IT Expense	\$ 31,310	\$ 8,198	\$ 4,653	\$ 8,268	\$ 4,512	\$ 5,679

Supplies/Equipment	\$ 4,825	\$ 1,440	\$ 817	\$ 1,452	\$ 792	\$ 324
Maintenance/Janitorial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operational Costs	\$ 14,047	\$ 3,168	\$ 1,798	\$ 3,194	\$ 1,655	\$ 4,232
Totals	\$ 1,428,802	\$ 360,167	\$ 279,695	\$ 345,815	\$ 93,771	\$ 349,354
Carry-in to PY'18:	\$ 161,658	\$ 20,196	\$ 59,259	\$ 37,082	\$ 3,122	\$ 42,000

Enter Data into these cells.	Projected PY 2017 FTE Staffing <1					
Function/ Type of Service	WIOA Adult	WIOA DW	WIOA Youth	WIOA Admin	Non-WIOA Funding	Total
WDB (Program and Admin)	0.31	0.18	0.31	0.17	0.18	1.15
System Operator (Program)	0.02	0.01	0.03	0	0.01	0.07
Other Program Staff/Service Provider	1.3	0.73	1.33	0	0.77	4.13
Other Admin Staff	0.12	0.09	0.12	0.8	0.47	1.6
Total	1.75	1.01	1.79	0.97	1.43	6.95

<1 The total FTE's here should match the total staff that are funded in the LWDA.

Enter Data into these cells.	LWDA					
	St. Lawrence					
PY'16	Totals	Adult	Dislocated Worker	Youth	Admin	Other Funding
<b>Revenue</b>						
WIOA / Other PY'15 Carryover at 6/30/16	\$ 212,096	\$ 67,243	\$ 93,975	\$ 42,550	\$ 8,328	\$ -
WIOA PY '16 NOA and Other funding	\$ 1,361,170	\$ 409,320	\$ 190,852	\$ 350,085	\$ 95,481	\$ 315,432
<b>Total Revenue PY '16</b>	<b>\$ 1,573,266</b>	<b>\$ 476,563</b>	<b>\$ 284,827</b>	<b>\$ 392,635</b>	<b>\$ 103,809</b>	<b>\$ 315,432</b>
<b>Actual Expenses</b>	<b>PY'16</b>	<b>WIOA</b>				<b>Other Funding</b>
	Totals	Adult	Dislocated Worker	Youth	Admin	Other Funding
<b>Payroll/Staff Salaries</b>						
WDB (Program and Admin)	\$ 79,056	\$ 21,815	\$ 11,643	\$ 26,757	\$ 15,251	\$ 3,590
System Operator (Program)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Program Staff/Service Providers	\$ 254,838	\$ 72,329	\$ 36,868	\$ 86,651	\$ -	\$ 58,990
Other Admin Staff	\$ 58,240	\$ -			\$ 42,101	\$ 16,139
FICA-Medicare Expenses	\$ 19,821	\$ 5,152	\$ 2,587	\$ 6,032	\$ 2,854	\$ 3,196
<b>Fringe Benefits:</b>						
Health and Dental Insurance	\$ 88,012	\$ 21,849	\$ 12,447	\$ 24,268	\$ 17,387	\$ 12,061
Disability and other Insurances	\$ 13,967	\$ 3,608	\$ 1,839	\$ 4,207	\$ 2,100	\$ 2,213
Retirement Costs	\$ 42,543	\$ 11,004	\$ 5,626	\$ 12,807	\$ 6,404	\$ 6,702
Other related Fringe Benefits	\$ 1,954	\$ 489	\$ 250	\$ 586	\$ 327	\$ 302
<b>Travel and Other Related Staff Costs</b>						
Travel and Other Related Staff Costs	\$ 403	\$ 69	\$ 8	\$ 72	\$ -	\$ 254
Contracted System Operator	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Contracted Service Providers/ Sub grantee:</b>						
Training Expenses	\$ 468,406	\$ 224,103	\$ 117,318	\$ 126,985	\$ -	\$ -
Supportive Service Expenses	\$ 8,631	\$ -	\$ 6,501	\$ 2,100	\$ -	\$ 30
Work Experience Expenses	\$ 221,403	\$ -	\$ -	\$ 34,234	\$ -	\$ 187,169
Other Participant Expenses	\$ 8,310	\$ -	\$ 1,080	\$ -	\$ -	\$ 7,230
<b>Operational Expenses:</b>						
Rent	\$ 44,671	\$ 10,139	\$ 5,470	\$ 13,822	\$ 7,503	\$ 7,737
Utilities/Telephone/IT Expense	\$ 30,304	\$ 5,326	\$ 4,408	\$ 9,917	\$ 5,188	\$ 5,465

Supplies/Equipment	\$ 884	\$ 171	\$ 130	\$ 295	\$ 85	\$ 203
Maintenance/Janitorial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operational Costs	\$ 9,852	\$ 1,452	\$ 892	\$ 2,830	\$ 527	\$ 4,151
Totals	\$ 1,351,296	\$ 377,506	\$ 207,067	\$ 351,563	\$ 99,727	\$ 315,432
Carry-in to PY'17:	\$ 221,970	\$ 99,057	\$ 77,760	\$ 41,072	\$ 4,082	\$ -

Function/Type of Service	PY 2016 FTE Staffing <1					
	WIOA Adult	WIOA DW	WIOA Youth	WIOA Admin	Non-WIOA Funding	Total
WDB (Program and Admin)	0.27	0.13	0.33	0.09	0.21	1.03
System Operator (Program)	0	0	0	0	0	0
Other Program Staff/Service Provider	1.31	0.61	1.54	0	0.73	4.19
Other Admin Staff	0.09	0.09	0.09	0.91	0.36	1.54
Total	1.67	0.83	1.96	1	1.3	6.76

Difference between PY'16 and PY'17:	LWDA					
	Totals	Adult	Dislocated Worker	Youth	Admin	Other Funding
<b>Revenue</b>						
WIOA/Other Carryover at 6/30/16 to Carryover at 6/30/17	\$ 9,886	\$ 31,825	\$ (16,215)	\$ (1,477)	\$ (4,247)	\$ -
WIOA PY '16 NOA and Other funding to PY '17	\$ 7,308	\$ (128,025)	\$ 70,341	\$ (8,261)	\$ (2,669)	\$ 75,922
Total Revenue PY '16 to PY '17	\$ 17,194	\$ (96,200)	\$ 54,126	\$ (9,738)	\$ (6,916)	\$ 75,922
<b>Budgeted /Actual Expenses</b>	<b>Difference</b>	WIOA				Other Funding
	Totals	Adult	Dislocated Worker	Youth	Admin	
<b>Payroll/Staff Salaries</b>						
WDB (Program and Admin)	\$ 8,889	\$ 4,713	\$ 3,416	\$ (1)	\$ (649)	\$ 1,410
System Operator (Program)	\$ 7,501	\$ 2,239	\$ 1,271	\$ 2,258	\$ 1,233	\$ 500
Other Program Staff/Service Providers	\$ 15,071	\$ 13,764	\$ 13,230	\$ (6,160)	\$ -	\$ (5,763)
Other Admin Staff	\$ 3,010	\$ -	\$ -	\$ -	\$ (3,498)	\$ 6,508
FICA-Medicare Expenses	\$ 1,996	\$ 852	\$ 825	\$ (144)	\$ 83	\$ 380
<b>Fringe Benefits:</b>						
Health and Dental Insurance	\$ (9,736)	\$ (779)	\$ 409	\$ (6,089)	\$ (2,865)	\$ (412)
Disability and other Insurances	\$ 1,017	\$ 514	\$ 504	\$ (164)	\$ (80)	\$ 243
Retirement Costs	\$ 2,097	\$ 940	\$ 933	\$ (713)	\$ 476	\$ 461
Other related Fringe Benefits	\$ 10	\$ 37	\$ 48	\$ (56)	\$ (37)	\$ 18
<b>Travel and Other Related Staff Costs</b>						
Travel and Other Related Staff Costs	\$ 2,270	\$ 731	\$ 446	\$ 734	\$ 288	\$ 71
Contracted System Operator	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Contracted Service Providers/ Sub grantee:</b>						
Training Expenses	\$ 12,457	\$ (45,895)	\$ 49,357	\$ 8,995	\$ -	\$ -
Supportive Service Expenses	\$ 6,018	\$ 1,000	\$ (3,862)	\$ 5,400	\$ -	\$ 3,480
Work Experience Expenses	\$ 15,096	\$ -	\$ -	\$ (6,097)	\$ -	\$ 21,193
Other Participant Expenses	\$ 11,940	\$ -	\$ 4,672	\$ 1,336	\$ 578	\$ 5,354
<b>Operational Expenses:</b>						
Rent	\$ (9,271)	\$ (1,312)	\$ (459)	\$ (4,919)	\$ (2,644)	\$ 63
Utilities/Telephone/IT Expense	\$ 1,006	\$ 2,872	\$ 245	\$ (1,649)	\$ (676)	\$ 214

Supplies/Equipment	\$ 3,941	\$ 1,269	\$ 687	\$ 1,157	\$ 707	\$ 121
Maintenance/Janitorial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operational Costs	\$ 4,195	\$ 1,716	\$ 906	\$ 364	\$ 1,128	\$ 81
Totals	\$ 77,507	\$ (17,339)	\$ 72,628	\$ (5,748)	\$ (5,956)	\$ 33,922
Difference for Carry-in:	\$ (60,312)	\$ (78,861)	\$ (18,501)	\$ (3,990)	\$ (960)	\$ 42,000

Difference between PY '16 and PY '17	Difference between Actual PY 2016 and Projected PY 2017 FTE Staffing					
	WIOA Adult	WIOA DW	WIOA Youth	WIOA Admin	Non-WIOA Funding	Total
WDB (Program and Admin)	0.04	0.05	-0.02	0.08	-0.03	0.12
System Operator (Program)	0.02	0.01	0.03	0	0.01	0.07
Other Program Staff/Service Provider	-0.01	0.12	-0.21	0	0.04	-0.06
Other Admin Staff	0.03	0	0.03	-0.11	0.11	0.06
Total	0.08	0.18	-0.17	-0.03	0.13	0.19